



# Q1 2023 Financial Results

*May 4, 2023*

# Agios conference call participants

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TOPIC	PARTICIPANT
Introduction	Cecilia Jones, Chief Financial Officer
Business Update	Brian Goff, Chief Executive Officer
Research & Development Update	Sarah Gheuens, M.D., Ph.D., Chief Medical Officer, Head of Research and Development
Commercial Update	Tsveta Milanova, Chief Commercial Officer
First Quarter 2023 Financial Results	Cecilia Jones, Chief Financial Officer
Q&A	Mr. Goff, Dr. Gheuens, Ms. Milanova, Ms. Jones



# Forward-looking statements

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This presentation and various remarks we make during this presentation contain forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such forward-looking statements include those regarding the potential benefits of PYRUKYND® (mitapivat), AG-946 and its PAH stabilizer; Agios' plans, strategies and expectations for its preclinical, clinical and commercial advancement of its drug development, including PYRUKYND®, AG-946 and its PAH stabilizer; Agios' strategic vision and goals, including its key milestones for 2023 and potential catalysts through 2026; and the potential benefits of Agios' strategic plans and focus. The words "anticipate," "expect," "goal," "hope," "milestone," "plan," "potential," "possible," "strategy," "will," "vision," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Such statements are subject to numerous important factors, risks and uncertainties that may cause actual events or results to differ materially from Agios' current expectations and beliefs. For example, there can be no guarantee that any product candidate Agios is developing will successfully commence or complete necessary preclinical and clinical development phases, or that development of any of Agios' product candidates will successfully continue. There can be no guarantee that any positive developments in Agios' business will result in stock price appreciation. Management's expectations and, therefore, any forward-looking statements in this presentation and various remarks we make during this presentation could also be affected by risks and uncertainties relating to a number of other important factors, including, without limitation: risks and uncertainties related to the impact of the COVID-19 pandemic or other public health emergencies to Agios' business, operations, strategy, goals and anticipated milestones, including its ongoing and planned research activities, ability to conduct ongoing and planned clinical trials, clinical supply of current or future drug candidates, commercial supply of current or future approved products, and launching, marketing and selling current or future approved products; Agios' results of clinical trials and preclinical studies, including subsequent analysis of existing data and new data received from ongoing and future studies; the content and timing of decisions made by the U.S. FDA, the EMA or other regulatory authorities, investigational review boards at clinical trial sites and publication review bodies; Agios' ability to obtain and maintain requisite regulatory approvals and to enroll patients in its planned clinical trials; unplanned cash requirements and expenditures; competitive factors; Agios' ability to obtain, maintain and enforce patent and other intellectual property protection for any product candidates it is developing; Agios' ability to maintain key collaborations; the failure of Agios to receive milestone or royalty payments related to the sale of its oncology business, the uncertainty of the timing of any receipt of any such payments, and the uncertainty of the results and effectiveness of the use of proceeds from the transaction with Servier; and general economic and market conditions. These and other risks are described in greater detail under the caption "Risk Factors" included in Agios' public filings with the Securities and Exchange Commission. Any forward-looking statements contained in this presentation and various remarks we make during this presentation speak only as of the date hereof, and Agios expressly disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.







# Opening Remarks

# Q1 2023 highlights

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## *Pipeline updates*

- Closed screening of Phase 3 ENERGIZE and ENERGIZE-T clinical trials in thalassemia; on track for data readouts in 2024
- On track to announce data readout of Phase 2 RISE UP study of PYRUKYND<sup>®</sup> in sickle cell disease and go/no-go decision to Phase 3 in middle of this year
- PYRUKYND<sup>®</sup> net revenue \$5.6M in Q1 2023; launch providing platform to support potential expansion in larger patient populations

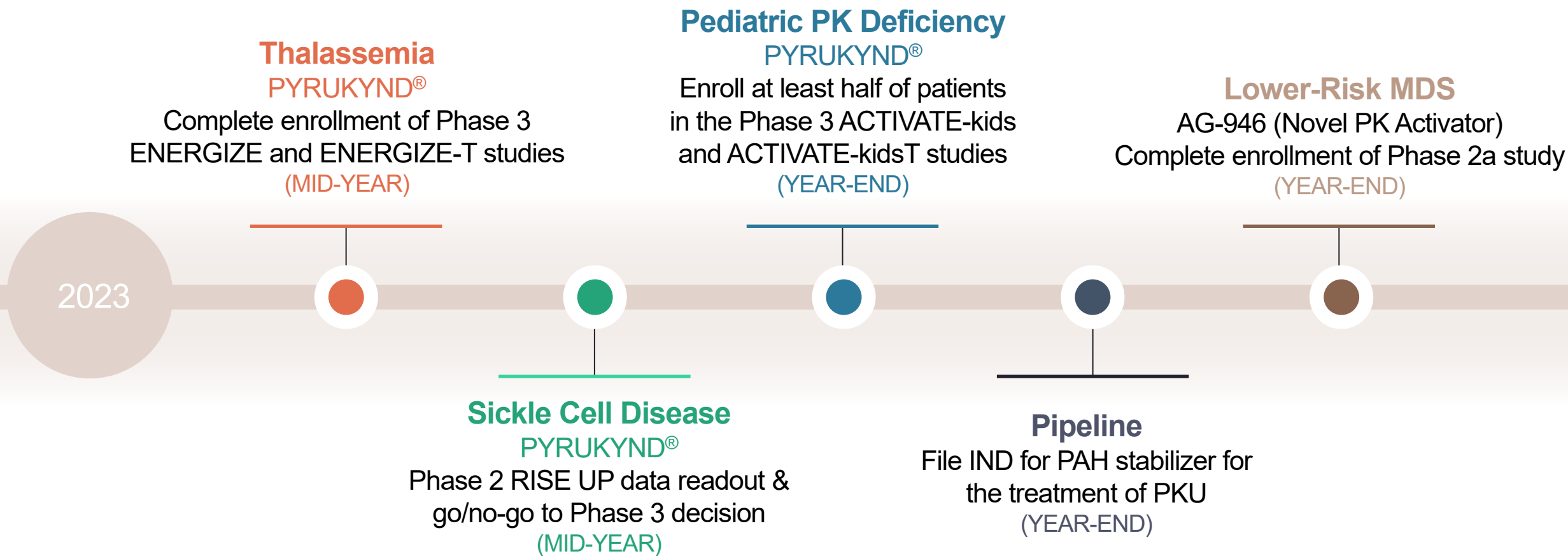


## *Corporate updates*

- \$1.0B in cash, cash equivalents, and marketable securities as of March 31, 2023
- Appointed Jeffrey Capello to the Agios board of directors



# Clinical and regulatory milestones targeted in 2023 lay the foundation for transformational data readouts



**Evaluate business development opportunities to expand pipeline and build commercial capabilities to efficiently launch additional indications**

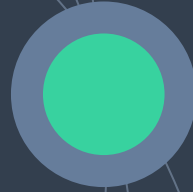


# Potential for two additional PYRUKYND<sup>®</sup> indications by 2026

	2024	2025	2026
<b>Thalassemia</b> PYRUKYND <sup>®</sup>	Phase 3 ENERGIZE (1H) and ENERGIZE-T (2H) readouts	Potential approval	
<b>Pediatric PK Deficiency</b> PYRUKYND <sup>®</sup>		Phase 3 ACTIVATE-kids and ACTIVATE-kidsT readouts	Potential approval
<b>Sickle Cell Disease</b> PYRUKYND <sup>®</sup>		Potential Phase 3 RISE UP readout*	Potential approval
<b>Lower-Risk MDS</b> AG-946 (Novel PK Activator)	Phase 2a readout		

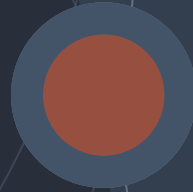
\*Pending Go/No-Go decision in 2023





*Clinical*

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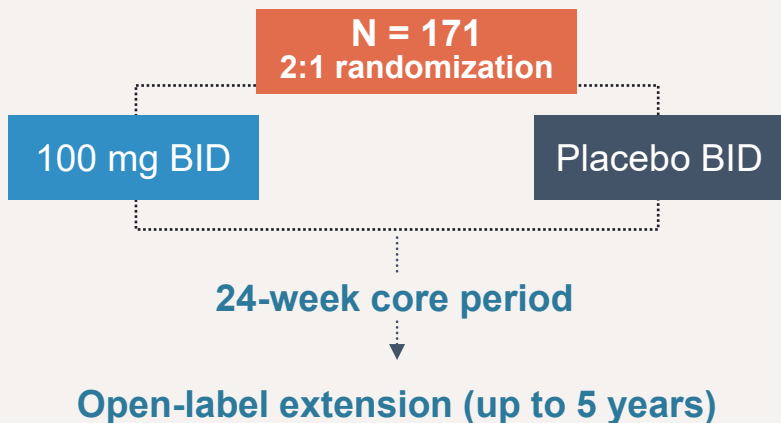
# Building a diverse pipeline leveraging our expertise in cellular metabolism

RESEARCH	EARLY-STAGE CLINICAL DEVELOPMENT	LATE-STAGE CLINICAL DEVELOPMENT	REGULATORY SUBMISSION	APPROVAL
Pyruvate Kinase Deficiency				US, EU, GB
		ACTIVATE Kids		
		ACTIVATE KidsT		
$\alpha$ - and $\beta$ -Thalassemia		ENERGIZE		
		ENERGIZE-T		
Sickle Cell Disease*		RISE UP		
Healthy Volunteers / Sickle Cell Disease	PHASE 1			
Myelodysplastic Syndrome (MDS)	PHASE 2			
Phenylketonuria (PKU)				



# Two global, Phase 3, randomized controlled trials of PYRUKYND® in thalassemia encompass broad range of thalassemia patients

## ENERGIZE



### Primary endpoint

- Mean Hb ↑  
≥ 1 g/dL from baseline

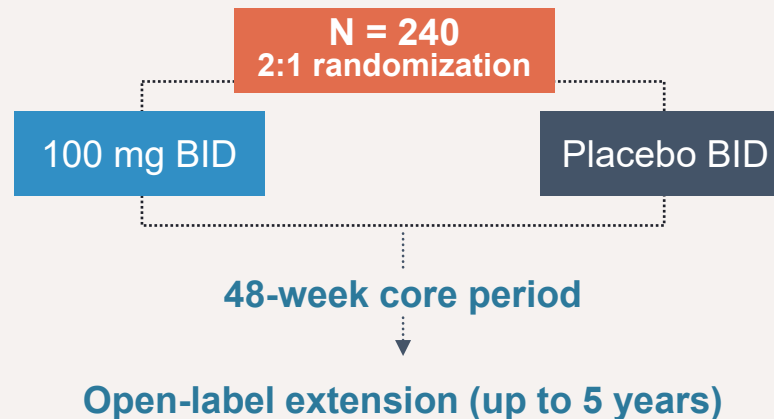
### Secondary endpoints

- Fatigue, additional measures of Hb ↑, hemolysis, patient-reported outcomes, physical activity, iron metabolism, safety, PK/PD

### Key inclusion criteria

- ≥ 18 years
- β-thalassemia ± α-globin mutations, HbE β-thalassemia, or α-thalassemia (HbH disease)
- Non-transfusion-dependent defined as ≤5 RBC units during the 24-week period before randomization and no RBC transfusions ≤8 weeks prior
- Hb ≤ 10.0 g/dL

## ENERGIZE-T



### Primary endpoint

- 50% reduction in transfusion burden in any 12-week rolling period

### Secondary endpoints

- Additional measures of transfusion reduction, safety, PK/PD

### Key inclusion criteria

- ≥ 18 years
- β-thalassemia ± α-globin mutations, HbE β-thalassemia, or α-thalassemia (HbH disease)
- Transfusion-dependent defined as 6 to 20 RBC units transfused and ≤6-week transfusion-free period during the 24-week period before randomization



# RISE UP Phase 2/3 operationally seamless trial of PYRUKYND<sup>®</sup> in sickle cell disease allows for speed and flexibility of clinical program

*Evaluate totality of available data & external environment to trigger Phase 3 including:*

## Phase 2

- 1:1:1 randomization to mitapivat 50 mg BID, 100 mg BID or matched placebo
- N=69
- 12-week core period
- Primary endpoint:
- Safety and  $\geq 1$  g/dL  $\uparrow$  in average Hb concentration from week 10 to 12 compared to baseline

### PHASE 2 PRIMARY ENDPOINTS

Hemoglobin response

Safety profile

### OTHER PHASE 2 DATA

Change in markers of hemolysis

Change in patient-reported fatigue

Annualized rate of sickle cell pain crises

PK/PD

### COLLABORATOR-LED STUDIES

NIH Phase 1 extension

Utrecht Phase 2 ESTIMATE extension

### OTHER AVAILABLE DATA

## Phase 3

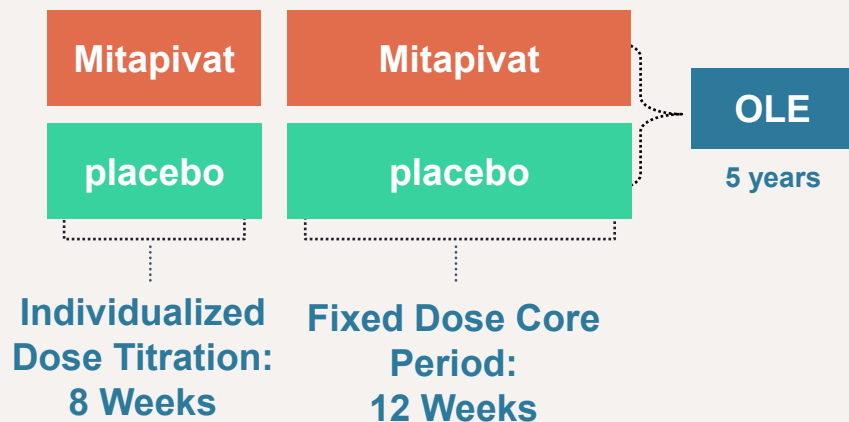
- 2:1 randomization to mitapivat Phase 2 dose or matched placebo
- N=198
- 52-week core period
- Primary endpoints:
- Mean Hb  $\uparrow \geq 1$  g/dL from baseline & annualized rate of sickle cell pain crises



# Mitapivat development program in pediatric PK deficiency to support potential label expansion to those under 18

## ACTIVATE-Kids™

Not Regularly Transfused PK Deficiency N=30  
Randomize 2:1

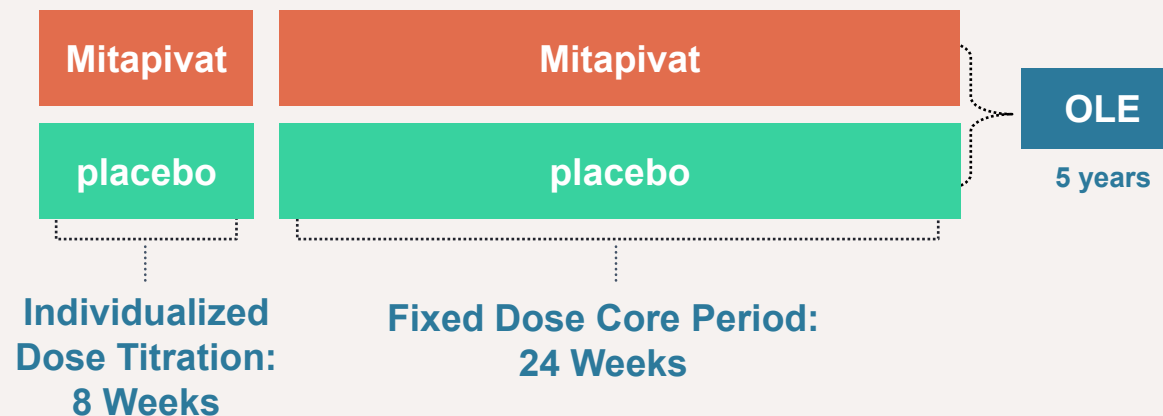


### Eligibility

- 1 to <18 years of age
- Mean Hb concentration of  $\leq 10$  g/dL for patients 12 to <18 years or  $\leq 9$  g/dL for patients 1 to <12 years
- Not regularly transfused, with no more than five transfusions in the 12 months prior and no transfusions in the 12 weeks prior to the first day of study treatment

## ACTIVATE-KidsT™

Regularly Transfused PK Deficiency N=45  
Randomize 2:1



### Eligibility

- 1 to <18 years of age
- Six to 26 transfusion episodes in the 52-week period before providing informed consent



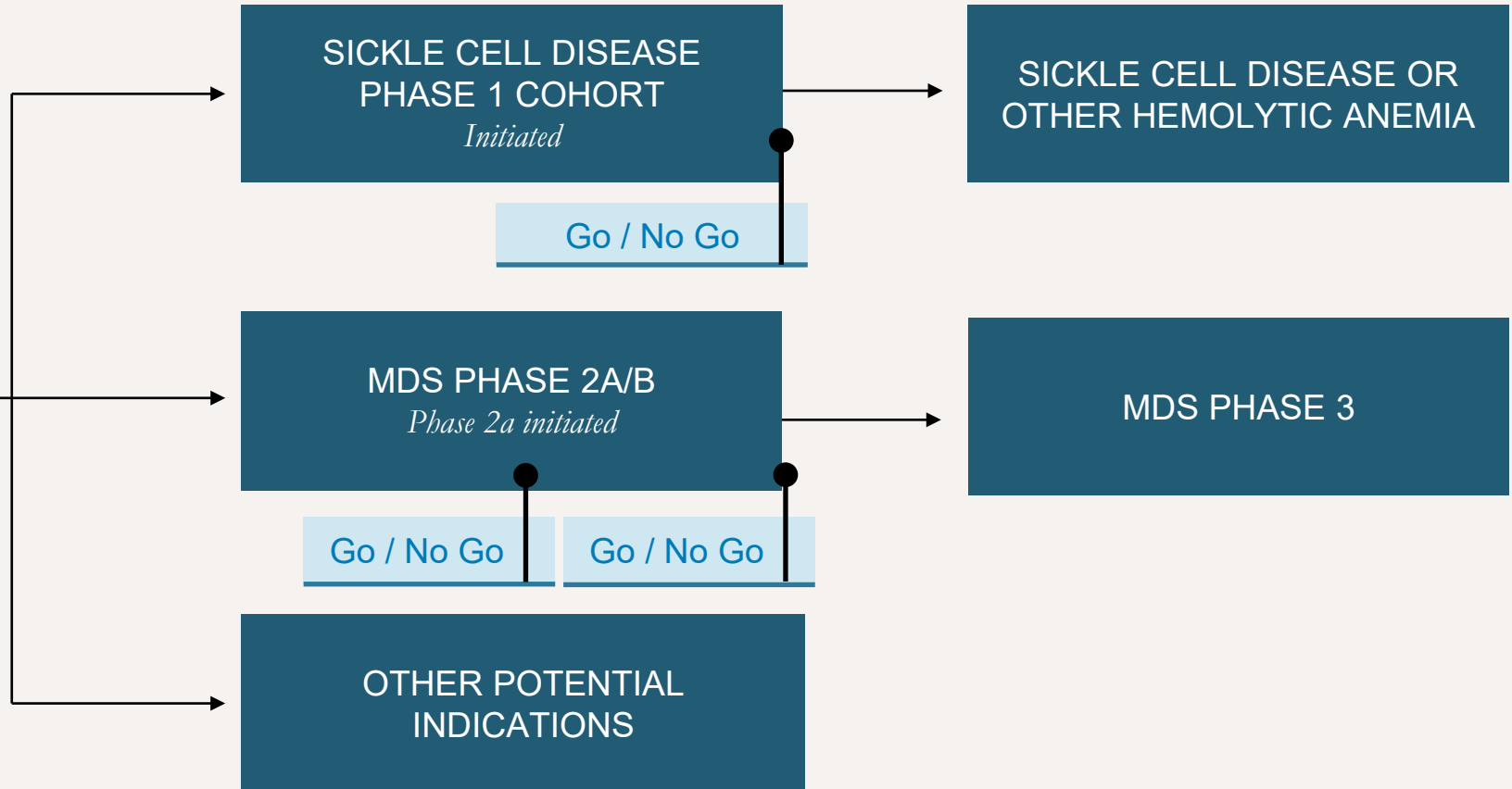
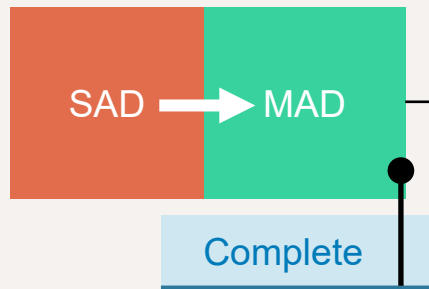


# Novel PK activator AG-946 provides opportunity to build on PYRUKYND® franchise and pursue multiple paths in parallel if data support advancement

## PHASE 1 HEALTHY VOLUNTEER DATA SUPPORT AG-946 PROFILE:

Novel, highly potent PK activator


Once-a-day dosing





# Lead research program aimed to address phenylketonuria (PKU)

1  **Normal Protein Diet**  
A mixed diet provides your body **Phe**



2  **Defective PAH enzyme**  
PAH fails to process the **Phe** to Tyr



3  **Increase in Phenylalanine**  
This leads to high **Phe** levels in the blood, which results in PKU

## PHENYLKETONURIA (PKU)

- Rare, genetic disease with limited treatment options
- Prevalence: total of ~35-40K patients in the U.S. and EU5
- Driven by deficiency of phenylalanine hydroxylase (PAH) enzyme
- Lack of PAH activity leads to accumulation of phenylalanine and downstream sequelae
- PKU patients are often advised to consume a highly restricted diet, further reducing quality of life

## AGIOS PROGRAM

- Oral PAH stabilizer designed to reduce phenylalanine levels
- Targeting IND filing by year-end 2023





*Clinical*



*Commercial*

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*Financial*

# Implementing a comprehensive commercial strategy that addresses each stage of the patient journey

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## Awareness and Education



Increase disease awareness and educate on available treatment options

## Access and Initiation



Accelerate access by reducing the time between diagnosis and treatment initiation

## Adherence and Persistency



Support adherence and maintain reimbursement over the long term

**Drive operational excellence in current launch and build capabilities for anticipated launches**





# PYRUKYND® Q1 2023 performance metrics highlight continued progress

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**\$5.6M net U.S. sales of  
PYRUKYND®**

for fourth full quarter of launch

**89 patients on PYRUKYND®,**  
which includes new prescriptions and those  
continuing treatment, a 14% increase over Q4  
2022

**Patients on therapy represent  
broad demographic range;**  
consistent with the adult PK deficiency  
population

**127 unique patients completed  
PYRUKYND® prescription  
enrollment forms,**  
a 21% increase over Q4 2022

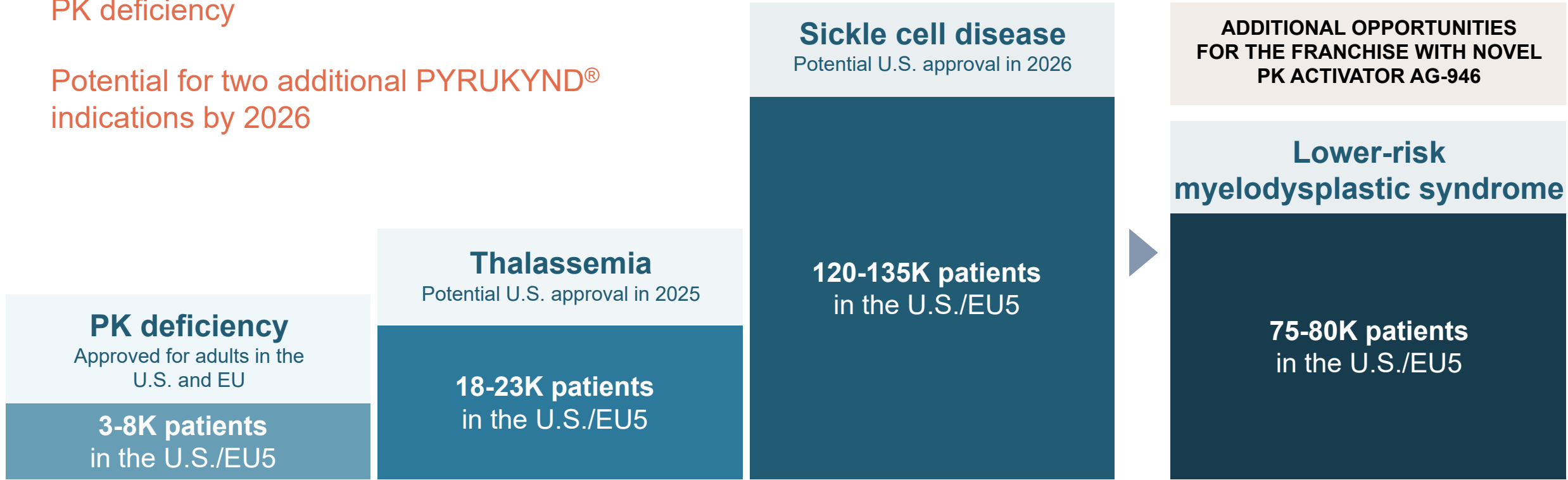
**Unique prescriber base of 113  
physicians,** diversified across the country






# PK activation franchise positioned for meaningful expansion, with near-term opportunity in thalassemia

PYRUKYND<sup>®</sup> is the first and only disease-modifying treatment approved for adults with PK deficiency

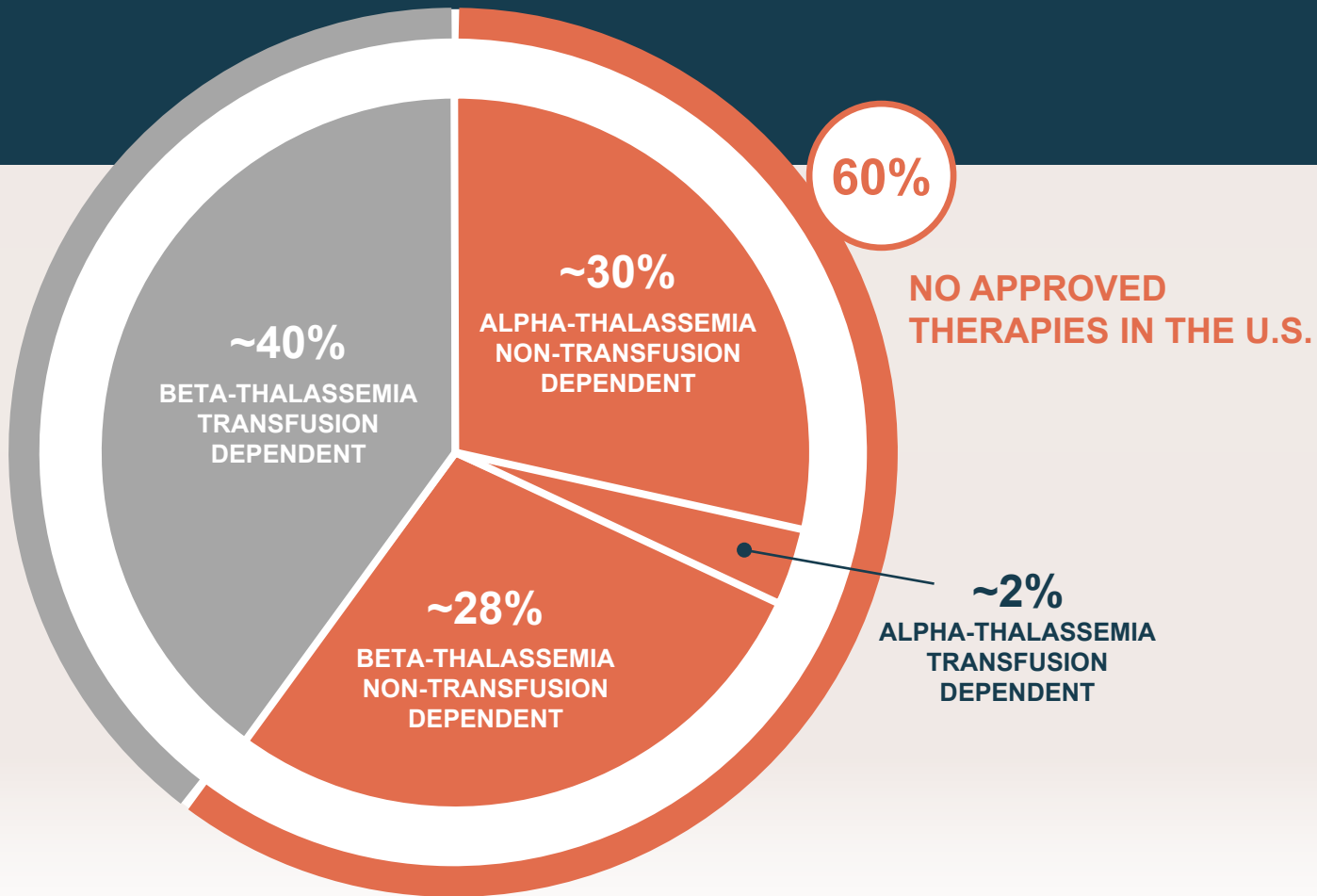
Potential for two additional PYRUKYND<sup>®</sup> indications by 2026



-  Orphan patient populations
-  High unmet need
-  Focused prescriber pool
-  Differentiated product profile



# Agios aims to deliver the first therapy approved for all thalassemia subtypes



## TARGET PROFILE

*PYRUKYND*<sup>®</sup>

- Address full range of thalassemia patients
- Chronic therapy
- Oral
- Improved Hb and reduced transfusion burden
- Improved ineffective erythropoiesis
- Safety profile consistent with prior clinical experience

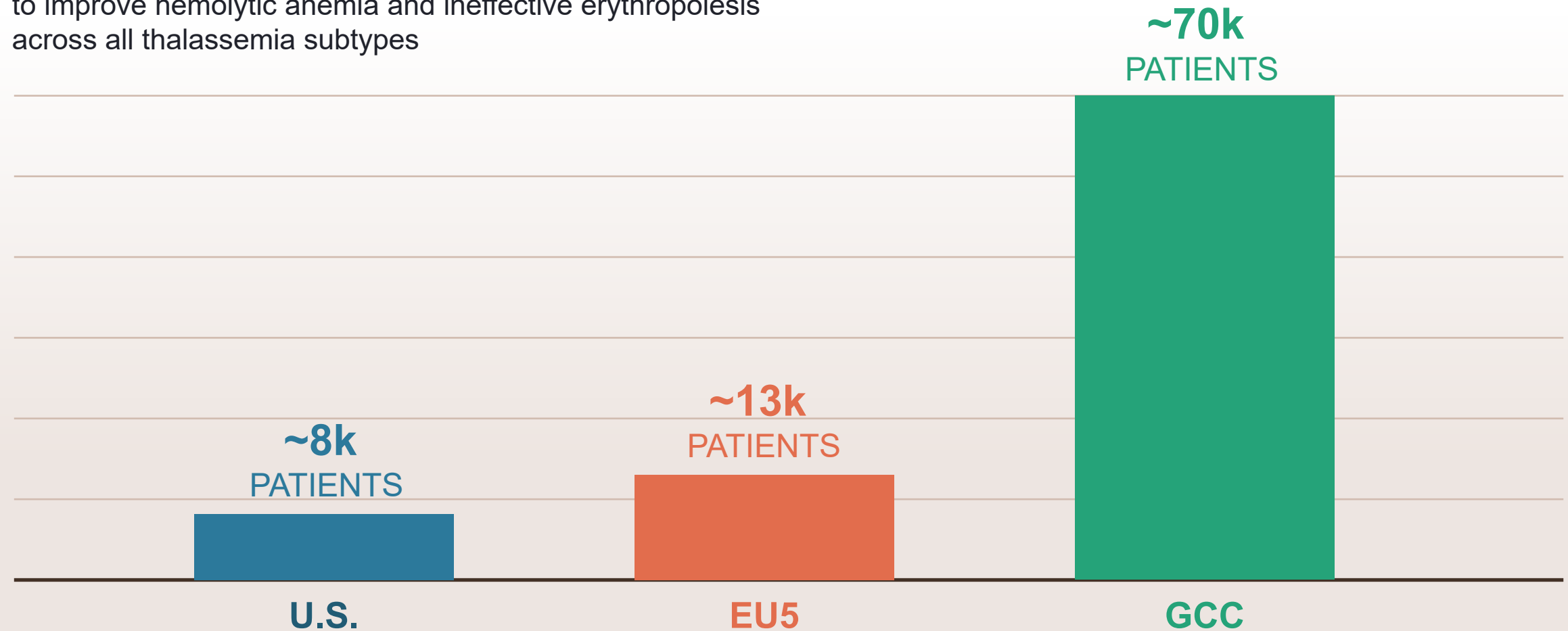
Beta-THAL prevalence: HEOR Global THAL Epidemiology SLE (XCENDA, 2021); US: Paramore, et.al; DE: Borchert, et.al; IT: Italian Society of Thal & Hemoglobinopathies Patient Registry, Jan 2021, Angelucci, et.al, 2017; FR: French registry for thal (Thuret, et.al.); ES: Cela, et.al.; UK Registry for Hemoglobinopathies, 2020; Alpha-THAL prevalence: Agios internal estimates; LEK Analysis | Beta-THAL TD/NTD split (60% / 40%): Thuret, et.al., Haematologica 2010; Magnolia TPP MR, April 2020 | Alpha-THAL TD/NTD split (5% / 95%): Taher, et.al., Vox Sanguinis, 2015; Magnolia TPP MR, April 2020.

19 **PYRUKYND<sup>®</sup> is under investigation for thalassemia and is not approved anywhere for that use.**



# Thalassemia market is concentrated in select geographies

PYRUKYND<sup>®</sup> has the potential to become the first oral therapy to improve hemolytic anemia and ineffective erythropoiesis across all thalassemia subtypes



GCC: Kingdom of Saudi Arabia, Oman, United Arab Emirates, Qatar, Bahrain, Kuwait

EU5: United Kingdom, Germany, France, Spain, Italy

Sources: Borchert (2018); Agouti (2019); UK Thalassemia Society (2021); Angelucci (2017); Bardón Cancho (2020); BLUE (2019); Makkawi (2021); Oktay (2016); Paramore (2017); Thuret (2010); ZS Global Thal (2022)







*Clinical*



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# First quarter 2023 financial results

Statement of Operations	Three Months Ended 3/31/23	Three Months Ended 3/31/22
PYRUKYND <sup>®</sup> Net Revenue	\$5.6M	\$0.8M
Cost of Sales	\$0.6M	\$0.3M
Research & Development Expense	\$67.3M	\$70.1M
Selling, General & Administrative Expense	\$28.4M	\$31.5M
Gain on Sale of Oncology Business (TIBSOVO <sup>®</sup> Royalties)	--	\$2.7M

Balance Sheet	3/31/23	12/31/22
Cash, Cash Equivalents and Marketable Securities	\$1.0B	\$1.1B





# Closing Remarks





# Q&A