

# Agios Reports Business Highlights and Third Quarter 2024 Financial Results

October 31, 2024

- Completed Enrollment of the Phase 3 RISE UP Study of Mitapivat in Sickle Cell Disease; Topline Data from 52-Week Study Expected in Late 2025 -
  - Received \$1.1 Billion in Payments from Royalty Pharma and Servier, Following FDA Approval of Vorasidenib –
  - Commenced Enrollment of the Phase 2b Study of Tebapivat in Lower-Risk Myelodysplastic Syndromes (LR-MDS); Granted FDA Orphan Drug
     Designation for Treatment of MDS –
- PYRUKYND® (Mitapivat) Net Revenue of \$9.0 Million in Q3; Cash, Cash Equivalents and Marketable Securities of \$1.7 Billion as of September 30,
  2024 –

CAMBRIDGE, Mass., Oct. 31, 2024 (GLOBE NEWSWIRE) -- Agios Pharmaceuticals, Inc. (Nasdaq: AGIO), a leader in cellular metabolism and pyruvate kinase (PK) activation pioneering therapies for rare diseases, today reported business highlights and financial results for the third quarter ended September 30, 2024.

"We had a strong quarter, marked by several important advancements across our pipeline. We completed enrollment of our Phase 3 RISE UP study of mitapivat in sickle cell disease, on our way to sharing topline results in late 2025. Our Phase 2b study of tebapivat in lower-risk MDS was initiated, and we received orphan drug designation from the FDA to support the development of tebapivat in this indication," said Brian Goff, chief executive officer of Agios. "Our cash position was further strengthened by the receipt of \$1.1 billion in payments. This will allow us to maintain this great momentum and fuel our next phase of growth, building towards a franchise with multi-billion-dollar potential. We remain focused on progressing our promising clinical programs to address the critical needs of rare disease patients and look forward to sharing our progress in the coming months."

### Third Quarter 2024 and Recent Highlights

- *PYRUKYND® Revenues:* Generated \$9.0 million in net revenue for the third quarter of 2024, a 4 percent increase from the second quarter of 2024, primarily driven by increased patient demand. A total of 211 unique patients have completed prescription enrollment forms, representing an increase of 5 percent over the second quarter of 2024. A total of 127 patients are on PYRUKYND® therapy, inclusive of new prescriptions and continued therapy.
- Sickle Cell Disease: Completed enrollment of the 52-week Phase 3 RISE UP study of mitapivat in sickle cell disease, with more than 200 patients enrolled worldwide, and topline data expected in late 2025.
- Lower-risk Myelodysplastic Syndromes:
  - Initiated patient enrollment in the Phase 2b study of tebapivat (AG-946).
  - Granted Orphan Drug Designation from the FDA to tebapivat for the treatment of myelodysplastic syndromes (MDS).
- Presented topline data from Agios' Phase 3 ACTIVATE-KidsT trial of mitapivat in pediatric patients with PKD.
  - o Observed transfusion reduction response rates were higher in the mitapivat arm compared to placebo and were clinically meaningful despite not meeting prespecified statistical criterion for the primary endpoint; secondary endpoints of transfusion-free response and normal hemoglobin response were observed only in the mitapivat arm.
  - o Safety was consistent with the profile observed in adults with PK deficiency who are regularly transfused.
- Presented data from the Phase 3 ENERGIZE trial as an encore session at the 19<sup>th</sup> Annual Academy for Sickle Cell and Thalassemia (ASCAT) Conference.
- Corporate Development:
  - o The FDA approved Servier's vorasidenib for the treatment of IDH-mutant diffuse glioma. As a result, Agios received a \$200 million milestone payment from Servier and a \$905 million payment from Royalty Pharma in connection with the purchase agreement announced in May 2024.
  - Entered into a distribution agreement with NewBridge Pharmaceuticals to advance commercialization of PYRUKYND® in the Gulf Cooperation Council (GCC) region. NewBridge, a leading specialty company headquartered in Dubai, will commercialize PYRUKYND® in Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates.

Agios expects to achieve the following key milestones by the end of 2024:

- Thalassemia: File sNDA for mitapivat in thalassemia based on the positive results from the Phase 3 ENERGIZE and ENERGIZE-T clinical trials.
- Present additional clinical data at the 66<sup>th</sup> Annual American Society of Hematology (ASH) Congress, taking place December 7-10, 2024, in San Diego.

### Third Quarter 2024 Financial Results

Revenue: Net product revenue from sales of PYRUKYND® for the third quarter of 2024 was \$9.0 million, compared to \$7.4 million for the third quarter of 2023.

Cost of Sales: Cost of sales for the third quarter of 2024 was \$0.8 million.

Research and Development (R&D) Expenses: R&D expenses were \$72.5 million for the third quarter of 2024, compared to \$81.8 million for the third quarter of 2023. The year-over-year decrease was primarily driven by the \$17.5 million upfront payment associated with the license agreement with Alnylam, which was recorded in the prior year.

Selling, General and Administrative (SG&A) Expenses: SG&A expenses were \$38.5 million for the third quarter of 2024 compared to \$25.8 million for the third quarter of 2023. The year-over-year increase was primarily attributable to an increase in commercial-related activities as the company prepares for the potential approval of PYRUKYND® in thalassemia.

Net Income (Loss): Net income was \$947.9 million for the third quarter of 2024 compared to a net loss of \$91.3 million for the third quarter of 2023, reflecting the milestone and royalty agreement income recorded in the third quarter of 2024.

Cash Position and Guidance: Cash, cash equivalents and marketable securities as of September 30, 2024, were \$1.7 billion compared to \$806.4 million as of December 31, 2023. Agios expects that its cash, cash equivalents and marketable securities, together with anticipated product revenue and interest income, will provide the financial independence to prepare for potential PYRUKYND® launches in thalassemia and sickle cell disease, advance existing programs, and to opportunistically expand its pipeline through both internally and externally discovered assets.

#### **Conference Call Information**

Agios will host a conference call and live webcast with slides today at 8:00 a.m. ET to discuss third quarter 2024 financial results and recent business highlights. The live webcast can be accessed under "Events & Presentations" in the Investors section of the company's website at <a href="www.agios.com">www.agios.com</a>. The archived webcast will be available on the company's website beginning approximately two hours after the event.

### **About Agios**

Agios is the pioneering leader in PK activation and is dedicated to developing and delivering transformative therapies for patients living with rare diseases. In the U.S., Agios markets a first-in-class pyruvate kinase (PK) activator for adults with PK deficiency, the first disease-modifying therapy for this rare, lifelong, debilitating hemolytic anemia. Building on the company's deep scientific expertise in classical hematology and leadership in the field of cellular metabolism and rare hematologic diseases, Agios is advancing a robust clinical pipeline of investigational medicines with programs in alpha-and beta-thalassemia, sickle cell disease, pediatric PK deficiency, myelodysplastic syndromes (MDS)-associated anemia and phenylketonuria (PKU). In addition to its clinical pipeline, Agios is advancing a preclinical TMPRSS6 siRNA as a potential treatment for polycythemia vera. For more information, please visit the company's website at <a href="https://www.agios.com">www.agios.com</a>.

### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such forwardlooking statements include those regarding the potential benefits of PYRUKYND® (mitapivat), tebapivat (AG-946), TMPRSS6 siRNA and AG-181, Agios' PAH stabilizer; Agios' plans, strategies and expectations for its preclinical, clinical and commercial advancement of its drug development, including PYRUKYND®, tebapivat, and AG-181; Agios' use of proceeds from the transaction with Royalty Pharma; potential U.S. net sales of vorasidenib and potential future royalty payments; Agios' strategic vision and goals, including its key milestones for 2024 and 2025; and the potential benefits of Agios' strategic plans and focus. The words "anticipate," "expect," "goal," "hope," "milestone," "plan," "potential," "possible," "strategy," "will," "vision," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Such statements are subject to numerous important factors, risks and uncertainties that may cause actual events or results to differ materially from Agios' current expectations and beliefs. For example, there can be no guarantee that any product candidate Agios is developing will successfully commence or complete necessary preclinical and clinical development phases, or that development of any of Agios' product candidates will successfully continue. There can be no guarantee that any positive developments in Agios' business will result in stock price appreciation. Management's expectations and, therefore, any forward-looking statements in this press release could also be affected by risks and uncertainties relating to a number of other important factors, including, without limitation: risks and uncertainties related to the impact of pandemics or other public health emergencies to Agios' business, operations, strategy, goals and anticipated milestones, including its ongoing and planned research activities, ability to conduct ongoing and planned clinical trials, clinical supply of current or future drug candidates, commercial supply of current or future approved products, and launching, marketing and selling current or future approved products; Agios' results of clinical trials and preclinical studies, including subsequent analysis of existing data and new data received from ongoing and future studies; the content and timing of decisions made by the U.S. FDA, the EMA or other regulatory authorities, investigational review boards at clinical trial sites and publication review bodies; Agios' ability to obtain and maintain requisite regulatory approvals and to enroll patients in its planned clinical trials; unplanned cash requirements and expenditures; competitive factors; Agios' ability to obtain, maintain and enforce patent and other intellectual property protection for any product candidates it is developing; Agios' ability to establish and maintain key collaborations; uncertainty regarding any royalty payments related to the sale of its oncology business or any milestone or royalty payments related to its in-licensing of TMPRSS6 siRNA, and the uncertainty of the timing of any such payments; uncertainty of the results and effectiveness of the use of Agios' cash and cash equivalents; and general economic and market conditions. These and other risks are described in greater detail under the caption "Risk Factors" included in Agios' public filings with the Securities and Exchange Commission. Any forward-looking statements contained in this press release speak only as of the date hereof, and Agios expressly disclaims any

# Consolidated Balance Sheet Data (in thousands) (Unaudited)

	September 30, 2024			December 31, 2023		
Cash, cash equivalents, and marketable securities	\$	1,660,646	\$	806,363		
Accounts receivable, net		3,118		2,810		
Inventory		26,429		19,076		
Total assets		1,791,794		937,118		
Stockholders' equity		1,626,672		811,019		

# Consolidated Statements of Operations Data (in thousands, except share and per share data) (Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,			
	2024		2023	2024		2023	
Revenues:							
Product revenue, net	\$ 8,964	\$	7,399	\$ 25,768	\$	19,720	
Total revenue	8,964		7,399	25,768		19,720	
Operating expenses:							
Cost of sales	\$ 783	\$	633	\$ 2,905	\$	2,295	
Research and development	72,455		81,841	218,476		218,037	
Selling, general and administrative	38,537		25,822	105,087		84,598	
Total operating expenses	111,775		108,296	326,468		304,930	
Loss from operations	(102,811)		(100,897)	(300,700)		(285,210)	
Gain on sale of contingent payments	889,136		_	889,136		_	
Milestone payment from gain on sale of oncology business	200,000		_	200,000		_	
Interest income, net	13,059		8,375	30,068		24,720	
Other income, net	1,651		1,198	4,864		4,342	
Net income (loss) before taxes	1,001,035		(91,324)	823,368	_	(256,148)	
Income tax expense	53,120		_	53,120		_	
Net income (loss)	\$ 947,915	\$	(91,324)	\$ 770,248	\$	(256,148)	
Net income (loss) per share - basic	\$ 16.65	\$	(1.64)	\$ 13.58	\$	(4.61)	
Net income (loss) per share - diluted	\$ 16.22	\$	(1.64)	\$ 13.38	\$	(4.61)	
Weighted-average number of common shares used in computing net income (loss) per share – basic	56,939,403		55,803,663	56,709,318		55,559,766	
Weighted-average number of common shares used in computing net income (loss) per share – diluted	58,432,796		55,803,663	57,581,382		55,559,766	

## Contacts:

### **Investor Contact**

Chris Taylor, VP, Investor Relations and Corporate Communications Agios Pharmaceuticals IR@agios.com

### **Media Contact**

Eamonn Nolan, Senior Director, Corporate Communications Agios Pharmaceuticals media@agios.com



Source: Agios Pharmaceuticals, Inc.